

HANA MICROELECTRONICS GROUP

Historical Annual Earnings

'000 Baht	2012	2011	2010	2009	2008
REVENUES					
Sales	17,232,769	16,314,929	16,957,936	13,457,941	15,105,712
Share of Assoc. company Profit					
Other Income - Operating	331,046	340,274	316,360	146,584	224,120
TOTAL REVENUES	17,563,814	16,655,203	17,274,296	13,604,525	15,329,831
EXPENSES					
Cost of Sales	15,550,124	14,261,379	14,087,829	10,956,720	12,544,343
Selling & Admin. Expenses	938,123	967,334	713,093	800,048	929,622
Share of Assoc. company Loss					
TOTAL EXPENSES	16,488,247	15,228,713	14,800,922	11,756,768	13,473,965
EARNINGS from Operation	1,075,567	1,426,491	2,473,374	1,847,757	1,855,866
Other Income - Non Operating	84,982	65,695	37,724	137,972	30,527
Net Interest Income (Expense)	163,217	147,759	132,818	75,764	70,628
EARNINGS before FX Gain (Loss) & Income Tax	1,323,767	1,639,945	2,643,917	2,061,493	1,957,021
Exchange Gain (Loss)	168,400	120,339	192,417	139,174	75,924
Corporate Income Tax	-68,883	-42,921	-86,913	-157,710	-123,396
Earnings before Exceptional Items	1,423,284	1,717,362	2,749,421	2,042,956	1,909,550
Exceptional Items	237,242	-99,294			
NET EARNINGS for the Period	1,660,526	1,618,068	2,749,421	2,042,956	1,909,550
EARNINGS % of SALES	10%	10%	16%	15%	13%
Average number of shares	804,879	804,879	804,879	808,586	830,133
EARNINGS per SHARE (baht) before FX & exceptionals	1.77	2.13	3.42	2.53	2.30
EARNINGS per SHARE (baht) after exceptionals	2.06	2.01	3.42	2.53	2.30
Operating Profit	1,075,567	1,426,491	2,473,374	1,847,757	1,855,866
Depreciation	1,228,986	1,187,436	1,138,504	1,005,338	961,806
EBITDA (excl exchange gain/loss)	2,304,553	2,613,926	3,611,878	2,853,095	2,817,672
Cashflow Earnings per Share-diluted	2.86	3.25	4.49	3.53	3.39

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Historical Balance Sheet

'000 Baht	31-Dec-12	31-Dec-11	31-Dec-10	31-Dec-09	31-Dec-08
ASSETS					
CURRENT ASSETS					
Cash in Hand & at Banks	3,111,181	3,824,147	2,974,544	4,272,065	4,316,298
Deposits at Finance Companies & Notes Receivable	2,370,090	2,014,320	2,035,009	1,729,129	362,624
Accounts Receivable - trade	2,764,216	2,568,516	2,431,564	2,293,060	1,540,272
Other Receivable		300,000			
Inventories	2,847,768	2,646,579	2,555,008	1,756,824	2,060,582
Other Current Assets	169,640	154,071	243,141	106,158	136,715
TOTAL CURRENT ASSETS	11,262,896	11,507,633	10,239,265	10,157,236	8,416,492
LOAN TO RELATED COMPANY					
LOAN TO OTHER COMPANY					
INVESTMENTS IN ASSOCIATED COMPANY					
FIXED ASSETS (net)	6,621,701	6,372,590	6,526,493	5,605,407	5,875,209
OTHER ASSETS	36,778	31,489	38,177	48,257	19,911
TOTAL ASSETS	17,921,375	17,911,712	16,803,935	15,810,900	14,311,611
LIABILITIES					
CURRENT LIABILITIES					
Bank Overdrafts & Loans	24,435	38,821		43,906	
Accounts & Notes Payable	2,087,840	2,506,443	2,189,647	2,018,596	1,228,579
Amounts due to Associated Companies					
Amounts due to Related Companies					
Current Portion of Long Term Loans					
Corporate Income Tax Payable	16,565	15,155	175,732	258,770	220,569
Accrued Expenses	448,350	368,474	176,592	151,781	156,441
Other Current Liabilities	38,072	65,341	183,428	331,561	308,544
TOTAL CURRENT LIABILITIES	2,615,261	2,994,234	2,725,399	2,804,614	1,914,133
Long Term Loans					
Other Long Term Liabilities	376,361	352,900			
TOTAL LIABILITIES	2,991,622	3,347,133	2,725,399	2,804,614	1,914,133
MINORITY INTEREST					
SHAREHOLDERS EQUITY					
Share Capital	804,879	830,475	830,475	830,475	830,475
Treasury Shares / Share subscription			-262,987	-262,987	
Share Premium	1,723,219	1,723,219	1,723,219	1,723,219	1,723,219
Retained Earnings					
Appropriated Statutory Reserve	352,497	320,218	320,218	320,218	322,420
Unappropriated	12,229,599	11,783,074	11,963,352	10,340,762	9,390,554
Translation adj. & Investment revaluation	-180,441	-92,407	-599,614	-14,397	285,786
Unrealised gain(loss) on change in investments			103,873	68,996	
Excess Cost over Net Book Value of Subsidiary Investments					-154,976
TOTAL SHAREHOLDERS EQUITY	14,929,753	14,564,579	14,078,536	13,006,286	12,397,478
TOTAL LIABILITIES & SHAREHOLDERS EQUITY	17,921,375	17,911,713	16,803,935	15,810,900	14,311,611
	0	0		0	
Cash & Equivalents	5,481,271	5,838,467	5,009,553	6,001,194	4,678,922
Liabilities	2,991,622	3,347,133	2,725,399	2,804,614	1,914,133
Debt/Equity	0.20	0.23	0.19	0.22	0.15
Net Debt	-2,489,649	-2,491,334	-2,284,153	-3,196,580	-2,764,789
Net Debt/Equity	-0.17	-0.17	-0.16	-0.25	-0.22
Number of Shares (net of treasury shares)	804,878,960	804,878,960	804,878,960	804,878,960	825,656,221